



How to choose the right custom home builder for your project

Selecting the best builder for your project is a worthwhile time investment for anyone building a custom home. Whether this is your first home, your dream home, or an upsized family home, partnering with the right builder to design and build your custom home is one of the most important choices you will make.

Like all big life decisions, choosing a custom home builder means doing your research – and trusting your gut! Above all your builder should stand out for their build quality, stellar reputation, glowing reviews and referrals, competitive pricing and transparent business dealings. You should feel welcomed as soon as you walk in the door.

If you are just beginning your research, or at the pointy end and ready to partner with a builder, then allow us to guide you through the most important factors for choosing the right custom home builder for your project.

Starting the conversation early helps to avoid the common pitfalls of designing and building a custom home. When you are working with Kurmond Homes introducing us into the mix during the initial conversations ensures everyone is on the same page and that there is complete transparency, so you know exactly what you are getting for your money and feel confident with moving forward with building your new home.

5 keys to a successful builder-client partnership

1. Interview your top choices

Sit down with your 2-3 shortlisted custom home builders. Grab a coffee, meet in their office, or visit a recent project site; anywhere you can get to know them personally and dig into their experience.

- Scrutinise their experience
- Assess their skills and in-house capabilities
- Judge the quality of their finished products
- Ask in-depth questions about the build process
- Confirm they are transparent and can work to your budget
- Determine the type of builder-client relationship they offer

2. Build trust, and ensure there will be transparent communication

You will be partnering with your builder for at least a few months to build a home you want to live in for years. Consider what type of builder-client relationship you want to establish and trust your gut when it comes to the people you will be dealing with. Friendly service, approachability, transparency and genuine interest in building a home for you that you will love are all hallmarks of a trustworthy custom home builder.

3. Choose an experienced builder

Do your research on the builder's track record before building a custom home. You want to be sure the builder is capable, confident, and able to solve any problems that pop up along the way. There's much more to it than going brick-by-brick; with experience comes the professionalism, flexibility, attention to detail and resourcefulness that you expect a custom home builder to have. The staff should be super helpful and knowledgeable as well as responsive the whole way through the building journey.

4. Choose a builder with the required skills in-house

Building a custom home means making many choices, small and large – all the choices that add up to a place that feels like home. You want to work with a multi-skilled builder who has the capabilities in-house:

- Compliance and approvals
- Home layout design and drafting
- Colour consultants
- Interior design
- Fixtures and fittings
- Exterior styling
- Dedicated customer service officers
- Tradesman and construction managers
- Maintenance team

A home builder with all the required skills in-house ensures that everyone is always on the same page throughout the whole build process, including yourself and at the end of the building journey you have a beautifully finished home.

5. Ensure your builder is transparent with costs

Some custom home builders try to lure you in with low prices, only to inform you later they work on cost-plus contract basis that means the costs escalate quickly throughout the build process. Not us – at Kurmond Homes we are completely transparent and provide fixed-price contracts, so you know exactly what you are getting for your money.

Kurmond Homes – Sydney's trusted custom home builder since 1994

At Kurmond Homes we are true Sydney locals dedicated to building beautiful home in our community. As well as building stunning luxury single and double-storey homes, we are an experienced custom home builder with a reputation for quality, transparent pricing, personalised customer service and delivering outstanding finished homes.

We believe in building homes our clients love and can call home for many years, with personalised service and attention to detail at every turn. We are with you every step of the building journey – [learn more about our building process](#) or [get in touch](#) to discuss your dream home today.